ELIN HOUSE, 4771, BHARAT RAM ROAD, 23 DARYA GANJ, NEW DELHI-110 002 Website : www.elinindia.com Tel. : 91-11-43000400 Fax : 91-11-23289340



February 10th, 2023

National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra - Kurla Complex Bandra (E), Mumbai - 400 051 BSE Limited Corporate Relationship Department, 2nd Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street, Mumbai - 400 001

Symbol: ELIN

Scrip Code: 543725

ISIN: INE050401020

Dear Sir/Madam,

Sub: Outcome of the Board Meeting held on 10th February, 2023.

This is further to our letter dated 25<sup>th</sup> January, 2023, intimating the date of Board Meeting for consideration of Unaudited Standalone and Consolidated Financial Results for the quarter ended 31st December, 2022. Pursuant to Regulation 30 & 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), we would like to inform you that the Board today:

 approved the Unaudited Standalone and Consolidated Financial Results for quarter ended 31st December, 2022. We attach herewith a copy of the approved Unaudited Standalone and Consolidated Financial Results along with the Limited Review Report of the auditors.

We are arranging to publish these results in the newspapers as per Regulation 47 of Listing Regulations.

2. The Board of Directors have severally authorised Shri Kamal Sethia (DIN:00081116), Managing Director and Shri Raj Karan Chhajer, Chief Financial Officer of the Company to decide upon the materiality of an event or information in accordance with the Regulation 30(5) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The contact details are as under:



S.	Name of the Official	Designation	Contact	E-mail Id
No		-	Details	
1.	Shri Kamal Sethia	Managing	011-	ksethia@elinindia.com
	(DIN:00081116)	Director-KMP	43000437	
2.	Shri Raj Karan Chhajer	Chief Financial	011-	rkc@elinindia.com
		Officer-KMP	43000404	

The above details is being uploaded on the website of the Company.



#### Factories:-

C-142-143-144-144/1-144/2 Industrial Area, Site No.1, Bulandshahar Road, Ghaziabad - 201009 (U.P.) L-84, Verna Industrial Area, Electronic City, Verna, Goa - 403722. Village: Beli Khol, Post: Manpura - 174101, Teh: Nalagarh, District: Solan (Himachal Pradesh) Regd. Office: 143, Cotton Street, Kolkata - 700007 • Telefax : 91-33-22685738 CIN : U29304WB1982PLC034725 GSTIN: 09AAACE6449G1ZJ



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3. The following products will be launched by Company under various categories mentioned as under:

S.no	Name of the Product	Date of launch;	category of the product	whether caters to domestic/ international market;	Name of the countries in which the product is launched (in case of international).
1	BLDC Fan	Q2 FY 2024	Fans- Existing	All products sr. no 1 to 16	Not Applicable
2	TPW Fan	Q1 FY 2024	Product line	will be cater to Domestic Market	
3	BLDC Mixer Grinder	Q1 FY 2024	Motors- Existing Product line Small Appliances- New Product line		
4	AC ODU Motor	Q1 FY 2024			
5	Hair Brush	Q1 FY 2024			
6	Electric Sterlizer	Q1 FY 2024			
7	Kettle	Q1 FY 2024			
8	Trimmer 3000	Q1 FY 2025			
9	Steam Iron (Luminous)	Q2 FY 2024	Iron- Existing Product line		
10	Mixer Grinder Small Body 500W	Q2 FY 2024	Juicer Mixer Grinder -		
11	Juicer Mixer Grinder 500W	Q4 FY 2024	Existing Product line		
12	Mixer Grinder Big Body 500W	Q1 FY 2025			
BLIN	Juicer Mixer Grinder Big Body 500W	Q1 FY 2025			
a)	Mixer Grinder Various Model	Q1 FY 2024	ODM- Existing		



Factories:-C-142-143-144-144/1-144/2 Industrial Area, Site No.1, Bulandshahar Road, Ghaziabad - 201009 (U.P.)
L-84, Verna Industrial Area, Electronic City, Verna, Goa - 403722.
Village: Beli Khol, Post: Manpura - 174101, Teh: Nalagarh, District: Solan (Himachal Pradesh)
Regd. Office: 143, Cotton Street, Kolkata - 700007 • Telefax : 91-33-22685738
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ionniniana.com				1 0/
Dry Iron 1000W	Concept	1	Q2 FY 2024	
Dry Iron 1000W	Concept	3	Q2 FY 2024	
	1000W Dry Iron	Dry Iron Concept 1000W Dry Iron Concept	Dry Iron Concept 1 1000W Dry Iron Concept 3	Dry Iron Concept 3 Q2 FY 2024

The meeting of the Board of Directors commenced at 3:45 P.M. and concluded at 5:35 P.M.

We request you to take the above information on record.

Thanking You

Yours faithfully,

For Elin Electronics Limited

Lata Rani Pawa Company Secretary & Compliance Officer M. No.: A30540 <u>cs@elinindia.com</u> Encl: As Above





Factories:C-142-143-144/1-144/2 Industrial Area, Site No.1, Bulandshahar Road, Ghaziabád - 201009 (U.P.)
L-84, Verna Industrial Area, Electronic City, Verna, Goa - 403722.
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CIN : U29304WB1982PLC034725
GSTIN: 09AAACE6449G1ZJ



#### **OSWAL SUNIL & COMPANY**

CHARTERED ACCOUNTANTS

Tel. :2325-1582. 2326-2902, 4306-0999 E-mail :oswalsunil.co@gmail.com Website : www.oswalsunil.com

Independent Auditors' Review Report on Standalone Unaudited Quarterly and Year to date Financial Results of Elin Electronics Limited ('the Company') pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Elin Electronics Limited

1. We have reviewed the accompanying Statement of the Unaudited Standalone Financial Results ('the Statement') of **Elin Electronics Limited** ('the Company') for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), including relevant circulars issued by the SEBI from time to time.

2. This Statement, which is the responsibility of the Company's Management and has been approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), specified under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review of the Statement.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement prepared in accordance with the recognition and measurement principles laid down in the applicable Indian accounting standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We have not audited or reviewed the comparative financial information for the quarter ended September 30, 2022 and for the quarter and nine months period ended December 31, 2021 included in the statement. These have been prepared solely based on the information complied by the management. Our conclusion on the Statement is not modified in respect of this matter.

For OSWAL SUNIL & COMPANY Chartered Accountants Firm Registration No.,016520N

Firm Registration No, NIL & (Nishant Bhansali) Partner FRN: 0165201 Membership No. 532900 New Delh UDIN: 23532900BGVC9L6459

Place: New Delhi Date: February 10, 2023

Regd. Office : 143, Cotton Street, Kolkata - 700 007, West Bengal, India | Corp. Office : 4771, Bharat Ram Road, 23, Daryaganj, New Delhi - 110 002, India

Tel.: 033-22684329, 011-43000400, E-mail: cs@elinindia.com

Website: www.elinindia.com / Corporate Identity Number (CIN): U29304WB1982PLC034725

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2022

		Quarter Ended			Nine Months Ended		Year Ended
SL No.	Particulars	December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022
	Dicours.	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
I	INCOME	1	2 10 6 00	2.246.00	<		
	Revenue from Operations	1,717.71	2,406.08	2,246.98	6,592.68	6,421.41	8,916.06
	Other Income	1.20	0.62	0.16	3.94	3.42	4.51
	Total Income	1,718.91	2,406.70	2,247.14	6,596.62	6,424.83	8,920.57
П	EXPENSES	1 1					
	Cost of Material Consumed	1,214.30	1,590.95	1,681.79	4,728.25	4,720,99	6,322.29
	Purchases of stock-in trade	20.93	31.67	41.37	73.72	64.02	279.24
	Change in inventories of finished goods, work-in progress and stock-in-trade	(32.94)	107.78	(48.48)	(2.65)	(73.44)	(69.63
	Employee benefits expense	232.38	256.89	256.87	777.32	754.73	1,040.45
	Finance Costs	31.14	36.75	28.30	101.97	83.87	121.68
	Depreciation Impairment & amortization expenses	38.36	36.50	32.68	111.65	94.08	127.55
	Other Expenses	151.99	177.73	164.78	532.46	478.87	668.42
	Total Expenses	1,656.16	2,238.27	2,157.31	6,322.72	6,123.12	8,490.00
ш	Profit / (Loss) before tax (I-II)	62.75	168.43	89.83	273.90	301.71	430.57
IV	Tax expense						
	Current Tax	9.84	38.25	21.10	59.39	70.29	103.58
	Deferred Tax	5.77	5.91	4.84	6.73	6.09	8.65
v	Profit / (Loss) after tax for the period/year (III- IV)	47.14	124.27	63.89	207.78	225.33	318.34
VI	Other Comprehensive Income						
	Items that will not be reclassified to profit or loss	3.85	0.71	2.62	9.89	12.35	21.32
	Income tax on above item	(0.97)	(0.18)	(0.66)	(2.49)	(3.11)	(5.37
	Items that will be reclassified to profit or loss	-	-	-	-	-	
	Other comprehensive income for the period/year after tax	2.88	0.53	1.96	7.40	9.24	15.95
VII	Total comprehensive income for the period/year (V+VI)	50.02	124.80	65.85	215.18	234.57	334.29
иш	Paid-up Equity Share Capital (Face value of Re. 5/- each)	248.30	212.87	212.87	248.30	212.87	212.87
IX	Other Equity						2,164.54
X	Earnings per Share (Face value of Re. 5/- each) -						
	Basic & Diluted (Rs.)	1.06	2.92	1.50	4.68	5.29	7.48

Notes :

1. The above Un-Audited Standalone Financial Results of the Company for the third quarter and nine months ended 31st December, 2022 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 10th February, 2023. The statutory auditor of the company has carried out limited review of the standalone financial results for the quarter and nine months ended December 31, 2022 and has issued an unmodified opinion. The standalone financial results for the quarter and nine months ended December 31, 2021 have not been subjected to limited review or audit. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the company's affairs.

The above Results are in compliance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.

3. During the quarter ended December 31, 2022, the company has completed initial public offer (IPO) of 1,92,30,746 equity shares of face value of Rs. 5 each at an issue price of Rs. 247 per share, comprising of fresh issue of 70,85,020 shares and offer for sale of 1,21,45,726 shares by selling shareholders. Persuant to the IPO, the equity shares of the company were listed on National Stock Exchange of India (NSE) and BSE Limited (BSE) on December 30, 2022. Acordingly, these unaudited standalone financial results for the quarter and nine months ended December 31, 2022 are drawn up for the first time in accordance with the regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

The entire IPO proceeds was in Escrow Account as at December 31, 2022 and was transferred to the account of the company and remitted to the selling shareholders (net of their share of IPO expenses) only after December 31, 2022. Accordingly, the disclosure of utilization of the net IPO proceeds is not necessary.

4. The Company is engaged in single segment of manufacturing of Electronics Manufacturing Services as reviewed by the Chief Operating Decision Maker (CODM).

- 5. Earnings per Share (EPS) for the three and nine months ended period is not annualised.
- 6. The figures of the previous periods have been re-grouped/ re-arranged wherever considered necessary.

Famal Sele

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New Delh

(Kamal Sethia)

DIN 00081116

Managing Director

shi

Place : New Delhi Date: 10th February, 2023



#### **OSWAL SUNIL & COMPANY**

CHARTERED ACCOUNTANTS

Tel. :2325-1582. 2326-2902, 4306-0999 E-mail :oswalsunil.co@gmail.com

Independent Auditors' Review Report on Consolidated Unaudited Quarterly and Year to date Financial Results of Elin Electronics Limited (the "Parent") pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

#### To the Board of Directors of Elin Electronics Limited

1. We have reviewed the accompanying Statement of the Unaudited Consolidated Financial Results ("the Statement") of **Elin Electronics Limited** ("the Parent") and its subsidiary Elin Appliances Private Limited (the Parent and its subsidiary together referred to as "the Group"), for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Listing Regulations').

2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review of the Statement.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We have not audited or reviewed the comparative financial information for the quarter and nine months period ended December 31, 2021 included in the statement. These have been prepared solely based on the information complied by the management. Our conclusion on the Statement is not modified in respect of this matter.

For OSWAL SUNIL & COMPANY Chartered Accountants

Firm Registration No. SIL 8 FRN: 0165201 (Nishant Bhansali) New Delhi Partner d Acco

Membership No. 532900 UDIN: 23532900BGVCJM9054

Place: New Delhi Date: February 10, 2023

Regd. Office : 143, Cotton Street, Kolkata - 700 007, West Bengal, India | Corp. Office : 4771, Bharat Ram Road, 23, Daryaganj, New Delhi - 110 002, India Tel. : 033-22684329, 011-43000400, E-mail: cs@elinindia.com

Website: www.elinindia.com / Corporate Identity Number (CIN): U29304WB1982PLC034725

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2022

			Quarter Ended		(Rs. in Millions unless		Year Ended
		December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
I INCOM						Christianes	Addited
	ue from Operations	2,022.48	3,103.40	2,585.23	8,067.05	7,767,69	10,937.54
	Income	1.44	0.55	0.96	4.30	7.76	9.14
Total	Income	2,023.92	3,103.95	2,586.19	8,071.35	7,775.45	10,946.68
II EXPEN	NSES						10,0 10,00
Cost of	f Material Consumed	1,449.19	2,131.89	2,006.52	5,925.31	5 956 07	5 024 07
Purcha	ises of stock-in trade	21.16	31.70	41.27	74.58	5,856.97	7,924.07
Change	e in inventories of finished goods, work-in progress and	(25.10)	102.03	(110.02)		65.07	282.97
stock-in	i-trade	(25.10)	102.05	(110.02)	(41.57)	(131.98)	(50.30)
Employ	yee benefits expense	276.00	319.97	306.52	946.78	911.15	1,252,44
Finance	e Costs	30,95	41.24	28,74	105.17	89.38	1,252.44
Deprec	iation Impairment & amortization expenses	43.88	40.73	36.68	127.53	105.95	143.53
Other E	Expenses	169.30	204.36	179.87	599.24	527.65	738.19
Total I	Expenses	1,965.38	2,871.92	2,489.58	7,737.04	7,424.19	10,417.94
III Profit /	(Loss) before tax (I-II)	58.54	232.03	96.61	334.31	351.26	528.74
IV Tax exp	bense	1 1					020.74
Current		5.84		21.12		and record	
Deferre		6.85	55.55 4.36	21.42	72.69	80.34	127.94
				5.87	9.60	8.26	8.98
	(Loss) after tax for the period/year (III- IV)	45.85	172.12	69.32	252.02	262.66	391.82
	Comprehensive Income						
	at will not be reclassified to profit or loss	4.67	0.92	3.20	11.17	14.48	22.30
	tax on above item	(1.17)	(0.24)	(0.80)	(2.81)	(3.64)	(5.61)
	at will be reclassified to profit or loss		0.08	-	0.08		
	omprehensive income for the period/year after tax	3.50	0.76	2.40	8.44	10.84	16.69
VII Total co	mprehensive income for the period/year (V+VI)	49.35	172.88	71.72	260.46	273.50	408.51
VIII Profit at	tributable to:					270.00	400.51
Owners of	of the Parent	45.85	172.12	69.32	252.02	262.66	
Non-con	trolling interests		1/2.12	09.32	252.02	262.66	391.82
IX Total co	mprehensive income attributable to:			-	-	•	
	of the Parent	10.25		142.001600	and the second		
	trolling interests	49.35	172.88	71.72	260.46	273.50	408.51
		-	-	-	-	-	-
XI Other Ed	Equity Share Capital (Face value of Re. 5/- each)	239.63	204.20	204.20	239.63	204.20	204.20
							2,827.00
	s per Share (Face value of Re. 5/- each) - Diluted (Rs.)						
Notes ·	Diuted (KS.)	1.08	4.21	1.70	5.91	6.43	9.59

Notes :

1. The above Un-Audited Consolidated Financial Results of the Company for the third quarter and nine months ended 31st December, 2022 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 10th February, 2023. The statutory auditor of the company has carried out limited review of the consolidated financial results for the quarter and nine months ended December 31, 2022 and has issued an unmodified opinion. The consolidated financial results for the quarter and nine months ended December 31, 2021 have not been subjected to limited review or audit. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the company's affairs.

The above Results are in compliance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.

3. During the quarter ended December 31, 2022, the company has completed initial public offer (IPO) of 1,92,30,746 equity shares of face value of Rs. 5 each at an issue price of Rs. 247 per share, comprising of fresh issue of 70,85,020 shares and offer for sale of 1,21,45,726 shares by selling shareholders. Persuant to the IPO, the equity shares of the company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on December 30, 2022. Acordingly, these unaudited consolidated financial results for the quarter and nine months ended December 31, 2022 are drawn up for the first time in accordance with the regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

The entire IPO proceeds was in Escrow Account as at December 31, 2022 and was transferred to the account of the company and remitted to the selling shareholders (net of their share of IPO expenses) only after December 31, 2022. Accordingly, the disclosure of utilization of the net IPO proceeds is not necessary.

4. The Company is engaged in single segment of manufacturing of Electronics Manufacturing Services as reviewed by the Chief Operating Decision Maker (CODM).

 The Consolidated financial results for the quarter and nine months ended a. Elin Electronics Limited (EEL) (Holding Company)
 Selin Appliances Private Limited (Subsidiary)

6. Earnings per Share (EPS) for the three and nine months ended period is not annualised.

7. The figures of the previous periods have been re-grouped/ re-arranged wherever considered necessary.

Place : New Delhi Date : 10th February, 2023

(Kamal Sethia) Managing Director DIN 00081116

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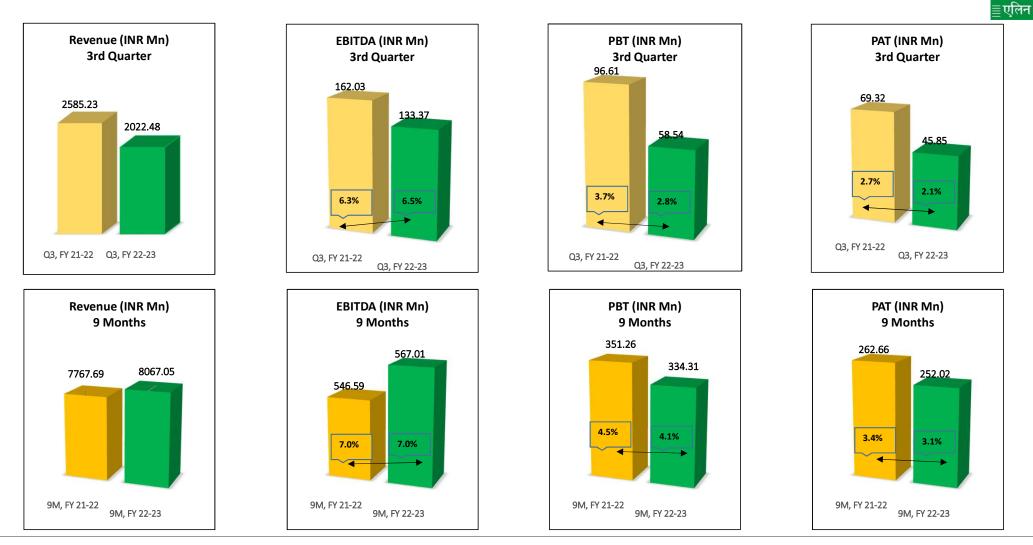
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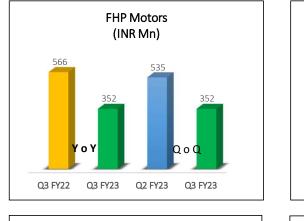
# EARNINGS PRESENTATION Q3 & 9M, FY 22-23

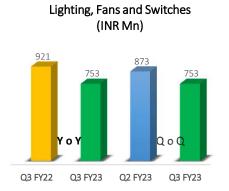
### Consolidated Key highlights of Q3 & 9M FY 22-23

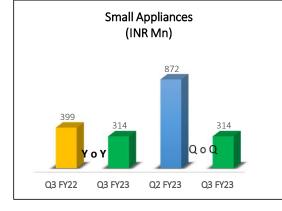


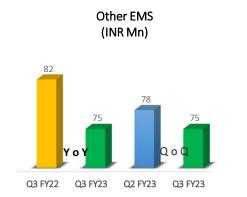


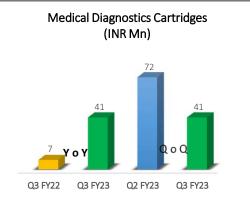
#### Segment wise quarterly revenue

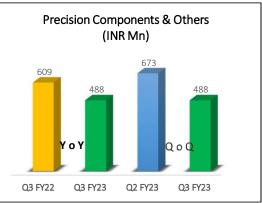






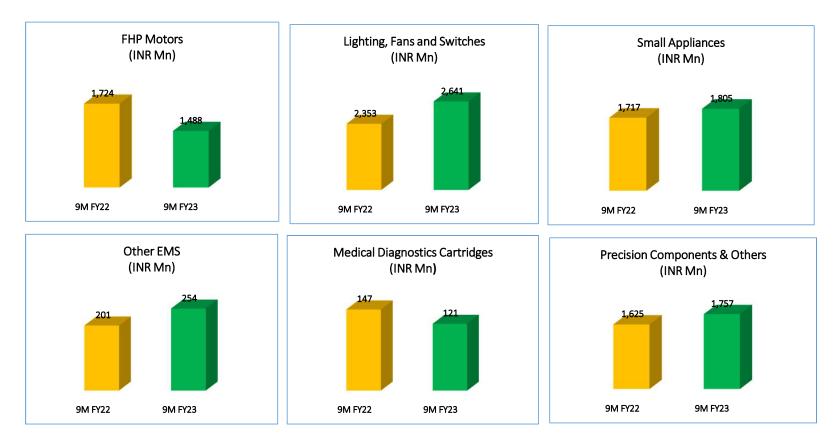








## Segment wise revenue 9M 2021-22 and 9M 2022-23





#### Expenditure Analysis : Q3,FY 22-23 vs Q3,FY 21-22 and 9M, FY 22-23 vs 9M, FY 21-22

Particulars (As a % of operating revenues)	Q3, FY 22-23	Q3, FY 21-22	9M, FY 22-23	9M, FY 21-22
Cost of Material Consumed	71.5%	75.0%	73.9%	74.5%
Employee benefit expenses	13.6%	11.9%	11.7%	11.7%
Other expenses	8.4%	7.0%	7.4%	6.8%
EBITDA	6.6%	6.3%	7.0%	7.0%
Finance Cost	1.5%	1.1%	1.3%	1.2%
Depreciation and Amortization Expense	2.2%	1.4%	1.6%	1.4%
PBT	2.9%	3.7%	4.1%	4.5%



## Other financial information

#### Working Capital

Particulars (INR Mn)	31st Dec'22	31st Mar'22
Debtors	1309.79	1773.73
Days Sales	44	62
Creditors	827.51	992.38
Days Purchases	37	46
Inventories	1156.43	1197.15
Days Inventories	52	56
Net Working Capital Days	59	71

#### Debt Profile

Gross Debt	785.78	1023.31
Less (Cash & Cash equivalents)	1646.13	_
Net (Cash) / Debt	(860.35)	1023.31
Particulars (INR Mn)	Q3 (Dec'22)	
Capital Expenditure	126.89	



## New Products to be launched

Fans	
Product	Tentative Launch
BLDC Fan	Q2 FY 2024
TPW Fan	Q1 FY 2024
Motors	
Product	Tentative Launch
BLDC Mixer Grinder	Q1 FY 2024
AC ODU Motor	Q1 FY 2024
Small Appliances	
Product	Tentative Launch
Hair Brush	Q1 FY 2024
Electric Sterlizer	Q1 FY 2024
Kettle	Q1 FY 2024
Trimmer 3000	Q1 FY 2025
Product	Tentative Launch
Steam Iron (Luminous)	Q2 FY 2024
Product	Tentative Launch
Mixer Grinder Small Body 500W	Q2 FY 2024
Juicer Mixer Grinder 500W	Q4 FY 2024
Mixer Grinder Big Body 500W	Q1 FY 2025
Juicer Mixer Grinder Big Body 500W	Q1 FY 2025
ODM	
Product	Tentative Launch
Mixer Grinder Various Model	Q1 FY 2024
Dry Iron Concept 1 1000W	Q2 FY 2024
Dry Iron Concept 3 1000W	Q2 FY 2024



# Thank You