

**QUOTATION**

Messrs. : **ELIN Electronics Ltd**

In response to your esteemed inquiry for the under-mentioned MACHINE, we are pleased to provide you with our Quotation on the Terms and Conditions given below:

- 1 TERMS OF DELIVERY : CIF FTWZ Chennai
- 2 TIME OF DELIVERY : **【for Inventory machines】**  
 - Around two (2) weeks after Seller's receipt of Buyer's PO and full payment as per TERMS OF PAYMENT, upon machine arrival at FTWZ Chennai  
**【for Specialised / Non Inventory machines】**  
 - Around four (4) months after Seller's receipt of Buyer's PO and advance payment as per TERMS OF PAYMENT
- 3 TERMS OF PAYMENT : **【for Inventory machines】**  
 - 5% of Contract amount as advance payment  
 - 95% of Contract amount within three (3) working days from dispatch confirmation of the machine from FTWZ Chennai  
**【for Specialised / Non Inventory machines】**  
 - 30% of Contract amount against Buyer's PO as advance payment  
 - 70% of Contract amount by Irrevocable Letter of Credit (L/C) at sight acceptable to Seller payable against dispatch notice of the machine from FTWZ Chennai. Such L/C shall be opened at the time of FOB at Port of Origin.
- 4 PACKING : Manufacturer's standard export packing
- 5 VALIDITY : Six (6) months from the date of this Quotation

S.No	Description of MACHINE	Quantity	Unit price	Amount
	<b>"MITSUBISHI" CNC Wire EDM Machine with D - Cubes controller</b> MODEL: MV2400S (Supply accessories of MV2400S is per attached)	1 unit	USD 121,000	USD 121,000
			TOTAL in USD	USD 121,000
			USD/INR Conversion	76
			TOTAL in INR	INR 9,196,000
		7.5%	Import Duty	INR 689,700
		10%	CESS	INR 68,970
			GST	INR 16,20,000
			TOTAL AMOUNT	INR 1,15,74,670
			Special Discount	-INR 954,670
			<b>GRAND TOTAL</b>	<b>INR 1,06,20,000</b>

REMARKS :

- 1) If the SCB TT Selling Rate Fluctuates more than +/-3% from mentioned rate until the time of Seller's receipt of full Contract amount. Such Contract amount shall be re-calculated by latest SCB TT Selling Rate.
- 2) Seller warrants machine with following conditions  
**【for Inventory Machines】** Seller warrants machine for the period of twelve (12) months from the date of installation or Fifteen (15) months from the date of Seller's signed Contract of Sales, whichever comes earlier.  
**【for Specialised / Non Inventory Machine】** Seller warrants machine for the period of twelve (12) months from the date of installation or thirteen (13) months from Seller's intimation on machine arrival at FTWZ Chennai, whichever comes earlier.
- 3) Seller shall oblige Buyer to bear demerage cost incurs at FTWZ Chennai by following settlement.  
**【for Inventory Machines】** In case machine is not be disptached from FTWZ Chennai within ninety (90) days from the date of Seller's signed Contract of Sales and/or Seller's receipt of advance payment specified in TERMS OF PAYMENT, Seller shall treat Contract of Sales as "CANCELLED" and shall not reimburse advance payment to Buyer. Advance payment shall utilise for compensating demerage cost and related expenses incurred to Seller during the period ninety (90) days.  
**【for Specialised / Non Inventory Machines】** Incase the machine will not be dispatched from FTWZ Chennai within fourteen (14) days from the date of machine arrival at FTWZ Chennai due to delay in Buyer's scope arrangement such as payment, customs clearance, transportation etc, Seller shall oblige Buyer to bare the cost of demerage charge and its interest per day bases from fifteen (15) days from the date of machine arrival at FTWZ Chennai. The said cost shall be calculated INR. 1.85/Sq.Ft/day for demerage charge and 7.5% against Contract amount/year in day bases for interest charges.
- 4) Price of this Quotation does NOT include GST.
- 5) Price of this Quotation does NOT include UPS, Step-down Transformer, Offline Programing Software of which shall be arranged by Buyer.
- 6) Price of this Quotation includes domestic transportation and insurance fee upto Buyer's factory.
- 7) Price of this Quotation includes installation and training charges.

MC Craftsman Machinery Pvt. Ltd  
 Ken Takagi  
 Vice President - Operations

**SUPPLY ACCESSORIES for MV2400S**

1)	Steel Cubic Packing Style	1 set
2)	Fixing Support plate for XYZ axis	1 set
3)	CRT sheet key board (English)	1 set
4)	D-CUBES Control Unit	1 set
5)	Inbuilt - In ESPE.R CAD/W	1 set
6)	3 sided table	1 set
7)	Long stroke taper UV $\pm 75$ mm	1 set
8)	S/W of Angle master	1 set
9)	Automatic Wire Threader	1 set
10)	10kg wire winding device	1 set
11)	XY axis Opt drive system	1 set
12)	UV axis ball screw drive	1 set
13)	Automatic elevating work-tank (front door up/down)	1 set
14)	Fine machining faunction	1 set
15)	Digital AE power supply	1 set
16)	Tool finish circuit (TFC)	1 set
17)	LAN/W (H/W)	1 set
18)	DNC64W (S/W) Network DNC64W	1 set
19)	File server connection (FTP S/W)	1 set
20)	Automatic power failure recovery	1 set
21)	Wake up mode	1 set
22)	Scheduler	1 set
23)	Collision DetectionAutomatic thin wire device $\phi 0.1, 0.15$	1 set
24)	Dielectric Fluid Temperature Control Unit	1 set
25)	Simple operation manual book (English)	1 set
26)	New advance manual control box	1 set
27)	Standard wire diameter $\phi 0.25$	1 set
28)	Washing nozzle	1 set
29)	ION exchange resin 10L	1 set
30)	Wire alignment device	1 set
31)	Working lamp (LED)	1 set
32)	Tool box	1 set
33)	Workpiece clamp set	1 set
34)	Manufactured date plaque	1 set

## HEAD OFFICE